

Transaction Ideas

Client will:

1. Discount and buy back
2. Lease back
3. Lend back
4. Joint venture on this or new project
5. Forfeiting cash flow on a new project
6. Partition the cash flow and provide high rate of return
7. Give a "soft" option to purchase
8. Provide a safety first position
9. Take low interest carry back note
10. Take back a "soft" land lease
11. Take on reverse cash flow
12. Use financial strength
13. Accept personal property (what type preferred)
14. Move the debt
15. Obtain an appraisal and sell below appraisal
16. Add cash (amount)
17. Provide management
18. Take a risk (define)
19. Take property and type anywhere
20. Remain responsibility on the existing debt
21. "Take" a problem property for equity. Identify type of "problem"
22. Offset mortgage payments
23. Accept unsecured note.
24. Pay all closing costs.
25. OTHER!